Setting Up an International Arbitration

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Constitution of the Tribunal

- Arbitration clause / Institutional Rules
- 1 v 3 Arbitrators
- Procedures for Appointment
 - Party-Nominated Arbitrators
 - Institutional Appointment
 - Strike and Rank

How to Choose an Arbitrator

- Governing Law
- Civil law v common law (or both)
- Language skills
- Familiarity with relevant industry

How to Choose an Arbitrator

- Academic v. practitioner
- Standing and reputation
 - Relationship with other members of the tribunal
 - Likely disposition
- Nationality
 - ICC Rules provide that the sole arbitrator or the chairperson/president of the arbitral tribunal "shall be of a nationality other than those of the parties." (Article 13(5))

How to Choose an Arbitrator?

- US company v. Italian company:
 - Supply agreement for specialized components necessary in the manufacturing of cars
 - New York law
 - Swiss seat
 - English language and documents in English
 - Engineers speak Italian

How to Choose an Arbitrator?

- German company v. Argentinian company (state-owned entity):
 - Wind farm construction agreement
 - Mixed Argentinian and New York law
 - New York seat
 - English language
 - Documents in Spanish

How to Choose an Arbitrator?

- Japanese company v. Taiwanese company:
 - Patent licensing agreement
 - New York law
 - New York seat
 - English language
 - Mandatory law issues (e.g., antitrust, national security regulations, etc.)

Disclosures and Challenges

- Arbitrators must be independent and impartial
 - Independence relates to the relationship between an arbitrator and one of the parties (objective test).
 - Impartiality is connected with bias for or against one of the parties or in relation to the issues in dispute (subjective test).

Disclosures and Challenges

- IBA Guidelines: general standards and non-exhaustive lists of circumstances
 - Non-waivable Red List
 - Waivable Red List
 - Orange List
 - Green List

Disclosures and Challenges

- Disclosure
 - ICC Rules: prospective arbitrators to sign a statement of acceptance, availability, impartiality and independence.
 (Article 11(2))
 - What should an arbitrator disclose?

Disclosure and Challenges – 2021 ICC Rules

- Article 14(1): an arbitrator can be challenged "for an alleged lack of impartiality or independence, or otherwise."
- Article 14(2): time limit for a challenge within 30 days from:
 - Receipt of notification of appointment or confirmation of arbitrator
 - Date when the party is informed of the facts at the basis of the challenge
- Objective test

Disclosure and Challenges - Standards

- Halliburton v. Chubb (UK 2020)
 - An arbitrator must disclose facts and circumstances which would or might reasonably give rise to the appearance of bias.
 - Failure to disclose *may* constitute apparent bias.
 - It is difficult to successfully challenge an award.

Disclosure and Challenges - Standards

- Dommo Energia v. Enauta Energia (France 2020)
 - The circumstances to be disclosed may relate to potential conflicts of interest, relationships or a "stream of business" that the arbitrator may have had with the parties or third parties likely to be interested in the dispute.
 - Failure to disclose should not *in itself* lead to setting aside an award.

Disclosure and Challenges - Standards

- Commonwealth Coating Corp v Continental Casualty (US 1968)
 - No majority decision: Justice Black v Justice White
 - Morelite v. New York City Dist. Council Carpenters Benefit Funds (2d Cir. 1984): "evident partiality" is a fact-intensive objective inquiry.
 - Arbitrators are not automatically disqualified by a business relationship with the parties before them if both parties are informed of the relationship in advance, or if they are unaware of the facts but the relationship is trivial.

Disclosure and Challenges – Case Study

- Sole arbitrator and one of the attorneys at respondent's law firm are both members of the same bar association's committee.
- They also hold executive positions in the same international bar organization.
- Arbitrator and respondent's expert appeared together as panelists at the same seminar.

Disclosure and Challenges – Case Study

- Chairperson of tribunal is CEO of non-party company X
- Company X has offices in over 40 countries.
- Chairperson fails to investigate potential business relationship between company X and parent company of a party.
- Chairperson does not inform the parties of his intention not to conduct an investigation.

Procedural Order No. 1

- General procedural rules and timetable
 - Round of briefs
 - Language
 - Discovery/Disclosure: IBA Rules on Taking of Evidence?
- ICC Terms of Reference
 - Scope of dispute
- Parties' input: meet and confer on schedule and terms

Procedural Order No. 1

- Bifurcation
 - Jurisdictional and admissibility issues
 - Liability and damages
 - Specific legal issues
- Summary Dispositions
 - ICC 2017 Practice Note: "claims or defenses . . . manifestly devoid of merit or fall manifestly outside the arbitral tribunal's jurisdiction."
 - ICC COVID-19 Practice Note: "issues [that] may be resolved on the basis of documents only, with no evidentiary hearing."

Bifurcation – Case Study

- Company A v. Company B:
 - Arbitration clause covers "claims arising out of" the Share Purchase Agreement.
 - B sues A for breach of the SPA: "value destruction" (e.g., alleged mismanagement) between signing and closing of SPA.
 - B raises argument that claim is not covered by the arbitration clause

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QUESTIONS???